

## **Rubikloud's Retail Al Solutions**

INTELLIGENT DECISION AUTOMATION

#### Harnessing the Power of your Retail Data

In a competitive retail landscape, retailers struggle to forecast demand for their customers, leading to increased costs and missed sales opportunities. Retailers are not fully leveraging their data to solve many of their problems. Rubikloud exists to harness the power of retail data to solve the most complex problems of demand planning and price and promotion optimization.

#### **Rubikloud Solves Complex Retail Problems**

#### Promotion Demand Forecasting

What is the demand for my upcoming promotions?

# **Promotion Optimization**

Which promotions drive the most sales?

#### New SKU Forecasting

What is the demand for my new items?

#### Margin Improvement

Which promotions can improve my overall margins?

#### Why Choose Rubikloud?

Typically, retailers use legacy systems and manual processes for demand planning and optimization. Rubikloud's Price & Promotion Manager leverages ML to generated automated forecasts that consider multiple factors:



## **Price & Promotion Manager Use Cases**

USE CASE	RUBIKLOUD SOLUTION	BUSINESS IMPACT
Overstock Reduction	Improve forecast accuracy for promotions and decrease excess inventory	\$39M Margin savings from forecast improvement
Promotion Optimization	Optimize for the best promotional uplift scenarios	10% Sales Uplift
New SKU Forecasting	Improve forecast accuracy using product attributes and Natural Language Processing	26% Improved forecast accuracy on New SKUs
Profitable Promotions	Optimize for the best pricing and promotion scenarios	13% Margin Uplift

### Why Price & Promotion Manager?





Productized, cloud-based solution



Quick time to benefit, measured in months



SKU-DC-Customer Granularity



AI/ML Based Demand Forecasting Engine