



# DSV gains better insight into and control over transport thanks to Kinaxis

DSV Solutions organizes transport for countless customers across a wide variety of sectors every day – a complex operation given clients’ diverse product ranges and extensive networks. Kinaxis supply chain orchestration enables DSV Solutions to keep control of the operation, resulting in optimal transparency for its customers.

In addition to warehousing and value added logistics, DSV Solutions also handles transport activities for its clients. However, this logistics service provider goes beyond merely transporting goods. “We always look for solutions that save costs and add value, such as consolidating orders for one particular customer, consolidating orders across several customers, or redesigning a customer’s supply chain,” explains Meinderdjan Botman, Vice President Business Development at DSV Solutions. In the five sectors – hi-tech, healthcare, automotive, industrial, and



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**MEINDERDJAN BOTMAN, DSV SOLUTIONS**



consumer products – in which DSV Solutions operates, transport often means more than shipping a pallet from A to B. “The hi-tech industry can involve high-value equipment, for example, which needs to be installed on site. In the healthcare sector, our deliveries take us into hospital departments and to

individual patients at home. Within automotive, we might be required to supply spare parts to dealers in the middle of the night. We don’t carry out all these tasks ourselves; we can draw on a large number of transporters and partners, each with their own specialisms.”

### **Never pay too much again**

DSV Solutions uses the Kinaxis control tower and transportation management system (TMS+) at its facility in Moerdijk, the Netherlands, to manage the transport activities of 40 of its customers. One particular area in which the software helps DSV is what Botman calls ‘freight settlement’. Kinaxis contains all the rates agreed with carriers, for example, which enables DSV to match the invoices it receives against the transport orders fully automatically. “It used to be a huge job to check all the invoices, and sometimes it didn’t even get done at all. Now we’re a hundred percent sure that we never pay too much,” says Botman.

DSV also uses the Kinaxis control tower for its own invoicing process. “Whether they want to be billed per kilo, loading metre or tonne kilometre, all our customers now receive a clear, consolidated invoice. In addition, thanks to Kinaxis, we can continually compare carriers’ performance against their service level agreements. We also have much better insight into the cost and profit of our transport activities. Our logistics has become measurable and transparent at the customer level!”



## “THE RESULTS SPEAK FOR THEMSELVES.

We now have more control over our transport activities, while our customers have better insight into both their transport costs and their day-to-day performance.”

### More control and better insight

DSV is not only using the Kinaxis control tower and TMS+ in Moerdijk, but also at its facilities in Puurs, Belgium. “We have a DSV road control tower based there, from where we organize road transport for several major pan-European clients. The software is used for planning delivery routes, tracking consignments, and event management. It allows us to see immediately if a shipment isn’t progressing according to plan, for example, which enables us to intervene quickly to solve the problem or forewarn the customer as necessary.”

Botman is full of praise for Kinaxis. “The company, which is a software supplier rooted in the transport world, understands the sector’s dynamics. They work closely with us to identify intelligent solutions for organizing and managing our logistics processes, and their solution is designed from a practical perspective rather than being driven merely by theory or IT.”

The results speak for themselves, says Botman.

“We now have more control over our transport activities, while our customers have better insight into both their transport costs and their day-to-day performance.”

### About Kinaxis Inc.

Everyday volatility and uncertainty demand quick action. Kinaxis® delivers the agility to make fast, confident decisions across end-to-end planning and execution. People can plan better, live better and change the world. Trusted by innovative brands, we combine human intelligence with AI and concurrent planning and execution to help companies plan for any future, monitor risks, seize opportunities, and respond at the pace of change. Powered by an extensible, cloud-based platform, Kinaxis delivers industry-proven applications so everyone can know sooner, act faster and remove waste. Don’t believe us? Ask us to prove it. Learn more at [Kinaxis.com](https://www.kinaxis.com).



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